



Ten Years of Excellence

"When you purchase from a competitor, you buy that competitor's name."

When you purchase from RelWare, you buy a Solution that has longevity and will genuinely be liked and used by your physicians, community providers, and staff."

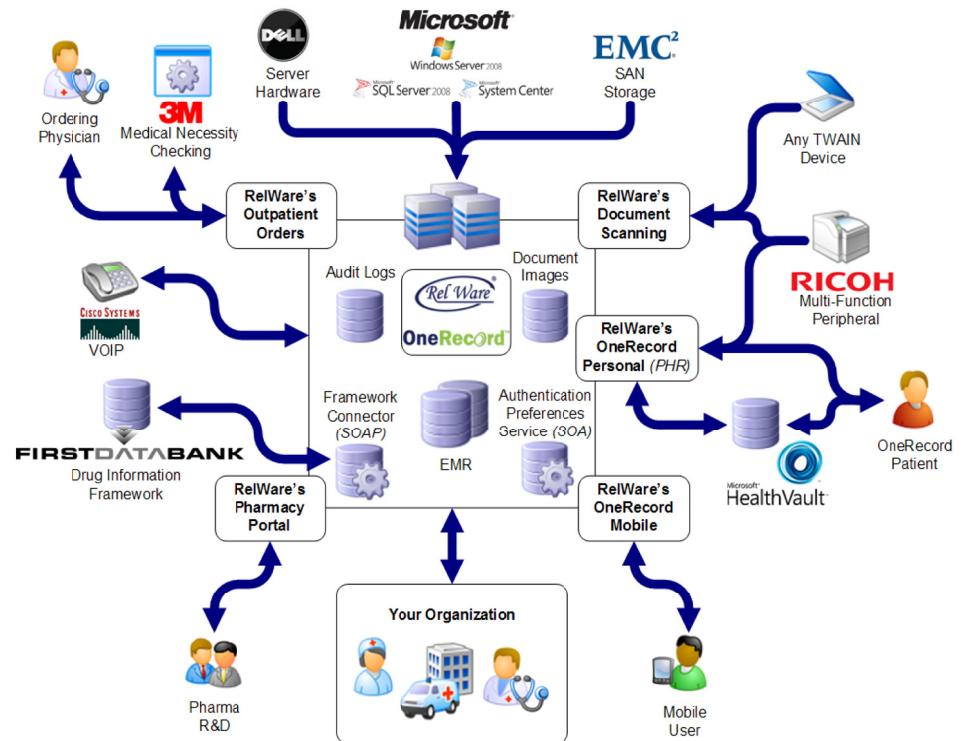
*-Alicia Brown
RelWare President, CEO*

RelWare applications are object-oriented and Web-based.

We began that way over 10 years ago and have never faltered.

RelWare was the technology leader for healthcare in 1998, and we remain so now.

Enjoy Another Decade of Excellence as We Continue to Bring New Expectations to Healthcare



RelWare Solution

RelWare incorporated in 1998, and immediately began building the flagship product, CDR-Web™.

CDR-Web began as a read-only, Web-based view into a patient record. It incorporated hospital data from departmental systems via HL7.

We always look for the smart, agile way to work. When we needed full-time monitoring, we wrote an application called StatusMon. When we needed to improve our user experience, we started using AJAX and later JSON methods years before those acronyms were invented.

RelWare Solution (cont.)

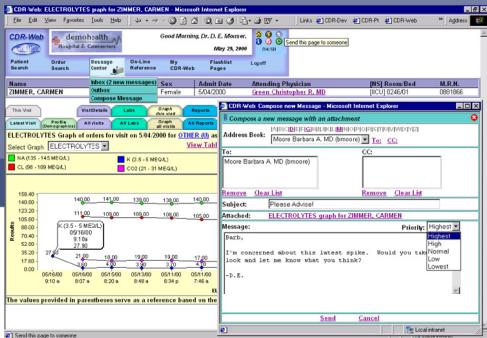
We also recognize good technologies and smart agility in other companies, and work to build strong partnerships with these companies.

Together, we have been able to provide healthcare with features that sounded like science fiction when we started: Web-based document scanning, PDA/cell/mobile access to patient information, intelligent forms, and not to mention, of course, Web-based access to all of these.

We started in 1998 with the goal that we would bring new expectations to healthcare. We continue to set the bar, and plan to for decades to come.

OneRecord™





CDR-Web Screenshot from 2001

Sustainability in Excellence

RelWare has spent greater than 10 years developing fully Web-based EMR applications, as well as pushing Web-technologies in general. We have intentionally followed a think-tank approach. We consciously drive our business deep in Research & Development. We began Web-based and object-oriented, and we have never faltered.

Even then, it was clear that truly Web-based software was the only reliable solution for healthcare. It is portable, sustainable, scalable, and usable. We focused on an appropriate, very long-term Solution because we knew it was essential for healthcare. As with any proper IT endeavor, RelWare follows standards and best-practice as defined by HL7, ANSI, JCAHO, CCHIT, and other best-practice bodies.

The Internet is that much more intertwined in our lives. Surgeries are being “tweeted” and placed on YouTube. This kind of innovation should not require Citrix, thick client, or complex workstation maintenance. This is achieved with a dynamic Web application and a simple browser—no more.

Our think-tank approach continues to be our defining characteristic—from the employees that we hire to the products we envision and develop. From the very start, RelWare has looked away from how things were done to how things could be done better in a different way. Looking away from the wall allows us to do things in a new way, not to be constrained by conventional methods.

This ability to free think led to using asynchronous XML workflow in CDR-Web in 2001, and this workflow became the foundational concept for our X2A architecture in 2003. All this, years before AJAX was an industry-named development methodology. Solutions are carefully crafted to ensure minimal defects and optimal functionality.

Commitment to Do the Right Thing

Exemplary in Service, Support and Availability, RelWare and RelWare applications perform beyond expectation. Our proactive application monitoring is unparalleled in clinical applications. If any issues do arise, whether with the network, application, hardware, or user, we know.

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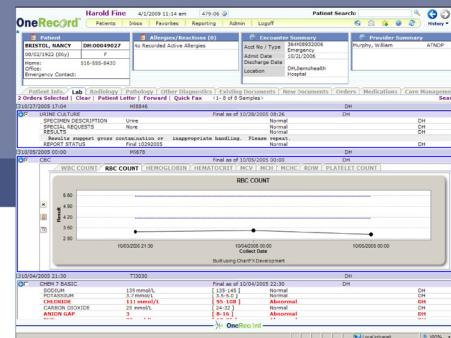
Partners

Our partners share a commitment to exemplary quality, service, and delivery. Our long-term relationships with them provide the best complement to our shared clients.

Through our Technical, VAR, and Integrator relationships and programs, we demonstrate combined excellence and a need to have a positive impact on healthcare.

Our partners include:

- EMC Corporation
- First DataBank
- FormFast, Inc.
- ACS Healthcare Solutions
- 3M Health Information Systems
- Topaz Systems, Inc.
- CSC
- Dell, Inc.
- Zynx Health
- Interface People
- Greenway Medical Technologies
- Health Level Seven, Inc.
- Relational Technology Solutions
- Microsoft



OneRecord Screenshot from 2009

Elegance and Simplicity

Every RelWare employee is carefully selected and drives innovation in their domains.

At RelWare, we appreciate any solution or idea that makes our work lives more efficient. We know that healthcare institutions look for this same ease and reliability from the tools they use to provide optimal patient care. We take our desire for simplified workflow and translate that into every piece of software we write to provide the same ease for our end users.

Our solutions are carefully crafted to ensure minimal defects and optimal functionality. We use efficient programming methods to develop code that requires less configuration for quicker client deployments. We do everything we can to make lives easier—from product conception to development, and from initial deployment to clients’ daily usage.

About RelWare Technology

At RelWare, we realized in 1998 that the Internet, and specifically, Web-based technology was the future. We built our company with the continued motto: “Every application is a Web application.” This meant that anytime we looked at writing a new application, we first asked ourselves, “Can I write this as a Web application?” What we soon found was the answer was invariably “Yes”. . .every time.

It has been 10 years since we started, and we are still saying “Yes”. . .every time.



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877-735-9273 toll free